Bucharest University of Economic Studies Doctoral School of Finance and Banking

## Direct and Spillover Effects of Foreign Direct Investment in CEE Countries

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## TOPICS

## 1. The Goal of the Paper

## 2. Literature Review 2.1. Theoretical Background

### 2.2. Empirical studies

## 3. Economic Overview

#### **Global repartition of FDI**



Source: Global Investment Trends Monitor, UNCTAD, January 2013

## 4. Empirical Model

### $GDP_{j,t} = \alpha + \gamma_i Initial GDP_{j,t} + \beta_i FDI_{j,t} + \delta_i Z_{j,t} + \varepsilon_{j,t}$

where:

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-  $\gamma_{i}$ ,  $\beta_{i}$  and  $\delta_{i}$  are the parameters to be estimated and  $\varepsilon_{it}$  is the stochastic error term

-  $Z_{j,t}$  is the set of other variables that affect economic growth, i.e. GCF, EXPO, HK, INFL, DC, GGC and TH\_GAP

The analysis will focus on the economy of ten Central Eastern European countries, namely: Hungary, Latvia, Lithuania, Montenegro, Macedonia, Poland, Romania, Serbia, Slovak Republic and Slovenia for the period 1993-2012, considering, by applying the methodology of panel cointegration and causality, the presence of heterogeneity in the estimated parameters and dynamics across countries.

# 5.1. Data

All data used in this paper were obtained from the World Development Indicators 2014, from the World Bank data base.

In order to standardize our data we have used variables in natural logarithm

- InitialGDP empirically, the initial level of per capita GDP enters into the growth equation in the form log(y<sub>t-1</sub>) so that the coefficient on this variable represents the rate of convergence, that is, the responsiveness of the growth rate.
- FDI net inflows as percentage of GDP
- GCF formerly gross domestic investment, as percentage of GDP
- EXPO exports of good and services, as percentage of GDP
- HK gross enrolment ratio in tertiary education
- > **INFL** the annual growth rate of the GDP implicit deflator
- DC domestic credit to private sector as a percentage of GDP
- GGC government final consumption expenditure as percentage of GDP

> TH\_GAP –  $TH_GAP = \frac{GDP_{EU,t} - GDP_{j,t}}{GDP_{j,t}}$ , where  $GDP_{EU,t}$  corresponds to EURO Area countries



$$y_{j,t} = \alpha + \beta_i X_{j,t} + \mathcal{E}_{j,t} \qquad j = 1,...,N$$
  
$$t = 1,...,T$$

$$y_{j,t} = \alpha + \beta_i X_{j,t} + \mu_{j,t}$$
$$\mu_{j,t} = \delta_i + \varepsilon_{j,t}$$

 $\delta_i$  = cross-country fixed effects

$$y_{j,t} = \alpha + \eta_i + \beta_i X_{j,t} + \varepsilon_{j,t}$$

 $\eta_i$  measures the random deviation of each cross-section's intercept term from the intercept term  $\alpha$ 

## 6. Empirical Results

#### 6.1. FDI and economic growth evolution in CEE countries





Source: E-views computes

#### 6.2. OLS Estimation with no effects

Dependent varia	able: GDP growt	th - Annual pe	rcentage grow	th rate of GDP	at constant 2	2005 U.S. dolla	ars (1993-201)	2)	
	Regression Number								
	1.1.	1.2.	1.3.	1.4.	1.5.	1.6.	1.7.	1.8.	1.9.
Independent	Coefficient	Coefficient	Coefficient	Coefficient	Coefficient	Coefficient	Coefficient	Coefficient	Coefficient
variable	(Std error)	(Std error)	(Std error)	(Std error)	(Std error)	(Std error)	(Std error)	(Std error)	(Std error)
Log (initial GDP)	-0.01013	-0.01501*	-0.00598	-0.00234	-0.00526	-0.00642	-0.00419	-0.02143***	-0.01865***
	(0.00791)	(0.00795)	(0.00815)	(0.00375)	(0.00788)	(0.00793)	(0.00812)	(0.00592)	(0.00623)
FDI	0.00893**	0.01191**	0.01145**	0.00999***	0.01166**	0.01197**	0.01289***	0.00158	0.00562**
	(0.00379)	(0.00543)	(0.00553)	(0.00289)	(0.00493)	(0.00561)	(0.00523)	(0.00277)	(0.00285)
GCF	0.05628***							0.05095***	0.04235***
	(0.0178)							(0.01300)	(0.01349)
нк		0.02230***						0.02281***	0.02043**
		(0.00808)						(0.00891)	(0.00953)
DC			0.05055***					0.04697***	0.04245***
			(0.01421)					(0.01398)	(0.01511)
TH_GAP				-0.10279***				-0.12410***	-0.08276***
				(0.02524)				(0.02456)	(0.02539)
EXPO					0.07718**			0.13854***	
					(0.03889)			(0.02347)	
INFL						-0.01526		0.00392	
						(0.01891)		(0.01372)	
GGC							-0.00372	0.01250	
							(0.00948)	(0.00897)	

Note: Regressions are estimated with White cross-section standard errors correction. The asterisks \*, \*\* and \*\*\* denotes statistical significance at 10%, 5% and 1% level respectively.

#### 6.3. OLS Estimation with fixed effects

Dependent varia	able: GDP grov	wth - Annual p	ercentage gro	wth rate of GD	Pat constant	t 2005 U.S. dol	lars (1993-20	12)	
	Regression Number								
	2.1.	2.2.	2.3.	2.4.	2.5.	2.6.	2.7.	2.8.	2.9.
Independent variable	Coefficient (Std error)								
Log (initial GDP)	-0.02252*	-0.03454**	-0.02102*	-0.01506	-0.02003*	-0.02129*	-0.02046	-0.03651***	-0.03555***
	(0.01214)	(0.01543)	(0.01292)	(0.01167)	(0.01189)	(0.01313)	(0.01498)	(0.01317)	(0.01317)
FDI	0.01624***	0.01878***	0.01969***	0.01819***	0.01995***	0.02021***	0.02093***	0.00831*	0.00821*
	-0.00553	(0.00733)	(0.00736)	(0.00627)	(0.00692)	(0.00756)	(0.00678)	(0.00489)	(0.00489)
GCF	0.05982***							0.04489***	0.04467***
	(0.01481)							(0.01516)	(0.01366)
нк		0.02967**						0.02254*	0.02294*
		(0.01408)						(0.01312)	(0.01271)
DC			0.05389***					0.0517***	0.05021***
			(0.01785)					(0.02047)	(0.01899)
TH_GAP				-0.07471				-0.10018**	-0.10145**
				(0.05079)				(0.04824)	(0.04866)
EXPO					0.08826**			0.13584***	0.13391***
					(0.03776)			(0.03349)	(0.03363)
INFL						-0.01963		0.00681	
						(0.02072)		(0.02148)	
GGC							-0.02612	-0.02336	
							(0.04221)	(0.02942)	

Note: Regressions are estimated with White cross-section standard errors correction. The asterisks \*, \*\* and \*\*\* denotes statistical significance at 10%, 5% and 1% level respectively.

#### 6.4. OLS Estimation with random effects

Dependent variable: GDP growth - Annual percentage growth rate of GDP at constant 2005 U.S. dollars (1993-2012)									
	Regression Number								
	3.1.	3.2.	3.3.	3.4.	3.5.	3.6.	3.7.	3.8.	3.9.
Independent variable	Coefficient (Std error)								
Log (initial GDP)	-0.0123	-0.01585**	-0.00824	-0.00234	-0.00727	-0.0079	-0.00591	-0.02144***	-0.01946***
	(0.00872)	(0.00831)	(0.00910)	(0.00728)	(0.00863)	(0.00861)	(0.00890)	(0.00572)	(0.00800)
FDI	0.01037***	0.01235**	0.01299**	0.01**	0.01306***	0.01304**	0.01413***	0.00158	0.00607*
	(0.00407)	(0.00555)	(0.00584)	(0.0041)	(0.00522)	(0.00583)	(0.00548)	(0.01723)	(0.00395)
GCF	0.05811***							0.05095***	0.04271***
	(0.01756)							(0.01723)	(0.0165)
нк		0.02245***						0.02281***	0.02029**
		(0.00836)						(0.00727)	(0.00761)
DC			0.05099***					0.04697***	0.04227***
			(0.01421)					(0.01708)	(0.01799)
TH_GAP				-0.10279*				-0.12411**	-0.08122*
				(0.06352)				(0.06077)	(0.05684)
EXPO					0.07927**			0.13854***	
					(0.03863)			(0.03663)	
INFL						-0.01561		0.00393	
						(0.01928)		(0.02136)	
GGC							-0.00414	0.0125*	
							(0.01064)	(0.00721)	

Note: Regressions are estimated with White cross-section standard errors correction. The asterisks \*, \*\* and \*\*\* denotes statistical significance at 10%, 5% and 1% level respectively.



6.5. Interaction of human capital with FDI

#### $y_{j,t} = \alpha + \gamma_i Initial GDP_{j,t} + \beta_i FDI_{j,t} + \delta_i Z_{j,t} + \theta_i INTER_{j,t} + \varepsilon_{j,t}$

**Dependent variable**: GDP growth - Annual percentage growth rate of GDP at constant 2005 U.S. dollars (1993-2012)

Independent variable	Coefficient (Standard error)				
FDI	0.01989***				
	(0.00554)				
нк	0.07166***				
	(0.01955)				
FDI*HK	0.01508***				
	(0.00506)				
Periods included	19				
Cross-sections included	10				

Results shows that even with the inclusion of the interaction term, the effects of aggregated FDI remain consistent. The significance of the interaction term may be the result of the omission of other relevant factors, in particular, the FDI variable by itself.

Source: E-views computes

Thus, it is necessary to include FDI and tertiary school attainment (our measure of human capital) individually alongside their product. In this way, we can test jointly whether these variables affect growth by themselves or through the interaction term.

#### 6.6. FDI – Led – Growth Hypothesis

In recent years the growth of FDI has served as a catalyst for investment in developing countries and for this reason is important to highlight also the potential long-run relationship between FDI and economic growth.

#### 6.6.1. Series stationarity

First we have to check stationary properties of the panel data and for that several panel unit root test are available in econometric literature. The most known is IPS Unit Root Test (Im, Pesaran and Shin, 2003). The general equation of IPS Test is shown below:

$$\Delta X = \alpha_i + \beta_i X_{i,t-1} + \sum_{j=1}^{m_i} \beta_{i,j} \Delta X_{i,t-j} + \varepsilon_{i,t}$$
  
where:

- Xi,t is a series for a country i over period t;
- mi is the number of lags in the ADF regression;
- Ei,t represent the error terms that we assume to be serially correlated

#### Hypothesis:

 $\begin{array}{ll} \mbox{Null hypothesis} & H_0: \ \beta_i = 0 & \mbox{for all } i; \\ \mbox{Alternative hypothesis} & H_A: \ \beta_i < 0 & \mbox{for } i = 1, \ 2, \ \dots, \ N_1; \\ & \beta_i = 0 & \mbox{for } i = N_1 + 1, \ N_1 + 2, \ \dots, \end{array}$ 

	L	EVEL	1	st Differen	се	
				Include		
	Include in test			in test		
	equation	Statistic	Prob.	equation	Statistic	Prob.
	Intercept	2.04931	0.97978	Intercept	-5.02995	0.00000
log_GDP/cap	Trend & Intercept	0.50441	0.69301	Trend & Ir	-5.55953	0.00000
	Intercept	-1.4277	0.17669	Intercept	-6.86232	0.00000
log_FDI/cap	Trend & Intercept	0.5044	0.69301	Trend & Ir	-5.55953	0.00000

Source: E-views computes

#### 6.6.2. Testing for cointegration

Pedroni suggested two approaches for the test:

- based on within-dimension approach which includes four statistics (panel v-statistic, panel ρ-statistic, panel PP-statistic, panel ADF-statistic)

- based on between-dimensional approaches includes three statistics (group  $\rho$ -statistic, group PP-statistic, group ADF-statistic)

The estimated time series panel regression is shown below:

$$X_{it} = lpha_i + \sum_{j=1}^{p_i} eta_{ji} Z_{jit} + arepsilon_{it}$$

$$\mathcal{E}_{it} = \rho_i \mathcal{E}_i(t-1) + \mathcal{W}_{it}$$

Hypothesis of cointegration of the pooled (between-dimension) estimation are:Null hypothesis $H_o$ : $\rho_i = 1$ for all i;Alternative hypothesis $H_A$ : $\rho_i < 1$ 

Alternative hypothe	esis: commo	on AR coef	s. (within-o	dimension	)
			Weighted		
	Statistic	Prob.	Statistic	Prob.	
Panel v-Statistic	-3.67476	0.999881	0.739969	0.22966	
Panel rho-Statistic	-1.88125	0.029969	-1.77266	0.038143	
Panel PP-Statistic	-2.30691	0.01053	-1.93047	0.026774	
Panel ADF-Statistic	-2.01435	0.021986	-1.82066	0.034329	
Alternative hypothe	esis: individ	lual AR coe	efs. (betwe	en-dimens	sion)
	Statistic	Prob.			
Group rho-Statistic	-0.70187	0.241379			
Group PP-Statistic	-1.82732	0.033826			

Source: E-views computes

#### 6.6.3. Testing for panel causality

Previous results confirming that foreign direct investment and economic growth are sharing a long-run equilibrium relationship in Central and Eastern Europe could indicate that there is a possibility of causality existance between FDI and GDP.

The relations to be tested are:

$$l\_GDP_{i,t} = \alpha_0 + \sum_{j=1}^n \alpha_{ij}l\_GDP_{i,t-j} + \sum_{k=0}^n \beta_{ik}l\_FDI_{i,t-k} + \varepsilon_{i,t}$$
$$l\_FDI_{i,t} = \alpha_0 + \sum_{j=1}^n \alpha_{ij}l\_FDI_{i,t-j} + \sum_{k=0}^n \beta_{ik}l\_GDP_{i,t-k} + \mu_{i,t}$$

where j and k are 1,2 or 3, that is the number of lags to be tested for Granger causality.

The null hypothesis can be specified as below:

$$\beta_{i1}=\beta_{i2}=\beta_{i3}=0$$

	Null Hypothesis:	Obs	F-Statistic	Prob.
	GDP does not Granger Cause FDI	190	3.23005	0.07391
LAG 1	FDI does not Granger Cause GDP		4.12576	0.04365
	GDP does not Granger Cause FDI	180	1.06078	0.34840
LAG 2	FDI does not Granger Cause GDP		2.19006	0.11497
	GDP does not Granger Cause FDI	170	0.10052	0.95961
LAG 3	FDI does not Granger Cause GDP		2.57361	0.05587

Source: E-views computes

## 7. Conclusions

There is a **direct and positive impact of foreign direct investment on economic growth** (after controlling also for the rest of important variables with direct and strong impact on the economic performance of the host country), i.e. FDI plays a key role in the process of creating a better economic environment which finally leads to economic growth.

> Interaction of FDI with human capital shows that all countries with a minimum level of tertiary school attainment will benefit positively from FDI.

FDI and GDP variables are cointegrated, witnessing for a **long-run relationship**.

Panel causality hypothesis shows the existence of a bi-directional causality (at first lag) between FDI and economic growth in the selected panel. At 5% level of significance FDI Granger causes GDP and the existence of unidirectional causality running from FDI to economic growth was confirmed at the third lag.

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